The Ultimate Guide to Campaigns

HubSpot

LEARN

- HubSpot Campaigns: Before May/After May (external facing)
- Marketing Campaigns in 2021 with HubSpot (external facing)
- Landing Page: Running Campaigns in HubSpot (external facing)
- Partner Resource Page: HubSpot's Campaigns Tool (Internal-partner facing)

PROSPECT

- Prospecting Template 1: Going after Cobbled Marketing Competitors
- Prospecting Template 2: Using the Campaigns Webinar to book meetings
- 🤣 <u>Webinar Offer: The Secret to Campaigns that Convert</u>
- 📀 <u>Guide Offer: Campaigns The Ultimate Sales & Marketing Playbook</u>
- 🤣 Work with you Channel Account Manager to identify additional good-fit prospects

DISCOVERY

DEMO

Campaign Tool 'Pilot Guide' to Help Rip & Replace 'cobbled' marketing platforms (coming soon)

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- Campaigns Guide (external facing)
- Demo Walkthrough (video walkthrough of HubSpot Campaigns)
- Personal Demo Account (set up your own demo instance)

SELL

- How to Sell HubSpot Campaigns in Marketing Hub (internal only)
- Competitive: Salesforce vs HubSpot (external facing)
- Competitive: HubSpot Campaigns vs Marketing Automation Competitors (external facing)
- Competitive: Active Campaign vs HubSpot (external facing)
- App Collection: Campaigns
- Omnichannel Automation: Demo Walkthrough
- Case Study: Salesforce replaced with HubSpot CRM Platform











Key Data

HubSpot Marketing Hub Professional and Enterprise customers who used Campaigns added 66% more contacts than those who did not use Campaigns. HubSpot Marketing Hub Professional and Enterprise customers who used Campaigns saw an average of **68% more form submissions** than those who did not use Campaigns.

HubSpot Marketing Hub Professional and Enterprise customers who used Campaigns saw an average of 62% more website traffic than those who did not use Campaigns. HubSpot Marketing Hub Professional and Enterprise customers who used Campaigns saw an average of 2% higher contact growth month over month than those who did not use Campaigns.

HubSpot Marketing Hub Professional and Enterprise customers who used Campaign Analytics added an average of 72% more contacts than those who did not use Campaign Analytics. HubSpot Marketing Hub Professional and Enterprise customers who used Campaign Analytics saw an average of 62% more form submissions than those who did not use Campaign Analytics.

HubSpot Marketing Hub Professional and Enterprise customers who used Campaign Analytics saw an average of **56% more website traffic** than those who did not use Campaigns. HubSpot Marketing Hub Professional and Enterprise customers who used
Campaign analytics saw an average of
2% higher contact growth month over month than those who did not use Campaign analytics.